

**AGENDA FOR THE COUNCIL MEETING OF  
THE CORPORATION OF THE TOWNSHIP OF RED ROCK  
FOR THE 1,002<sup>nd</sup> SPECIAL MEETING ON APRIL 29<sup>th</sup>, 2024 AT 3:00P.M.**

1. Preliminary Matters:
  - Item 1.1: Call to Order (7:00pm)
  - Item 1.2: Traditional Territory Acknowledgement & Moment of Silence
  - Item 1.3: Amendments to/Acceptance of Agenda RES
  - Item 1.4: Request/Receive Disclosures of Interest
  
2. Presentations or Deputations
  
3. Minutes of Previous Council Meeting(s)
  
4. Correspondence
  
5. Reports from Committees, Boards or Agencies
  
6. Reports from Administration
  - Item 6.1: Report on Insurance Policy Renewal RES
  
7. By-laws
  
8. New Business
  
9. Unfinished Business
  
10. Closed Session
  
11. Report from Closed Session
  
12. Confirming By-law (#2024-1357) RES
  
13. Adjournment

**The Corporation of the Township of Red Rock  
Administrative Report**

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**Date:** April 25<sup>th</sup>, 2024  
**To:** Mayor and Council  
**Subject:** Municipal Insurance Renewal – 2024 - 2025  
**Submitted by:** Mark Figliomeni – CAO/Clerk/Treasurer

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**RECOMMENDATION:**

That Council approve the quotation from Westland Insurance Group for General Liability Insurance in the amount of \$152,288.00 + applicable taxes for the period of May 1<sup>st</sup>, 2024 – May 1<sup>st</sup> 2025. Also, that Council approve the addition of Cyber Insurance to this policy in the amount of \$3,125.00 + applicable taxes.

**BACKGROUND:**

Administration underwent an extensive process related to the annual insurance renewal for the period of May 1<sup>st</sup>, 2024 – April 30<sup>th</sup>, 2025. The request for quotations in this process resulted in three (3) quotes coming forward for review and recommendation of approval and acceptance.

**DISCUSSION:**

Based on the quotations below the maximum potential cost savings for General Liability Insurance for the Township when considering the rates paid in the prior renewal period result in a total savings of \$34,413.84.

The Three (3) quotes received in the process are shown below:

1. Westland Insurance Group (Marsh) \$152,288.00 + Tax. \*\*
2. Canada BrokerLink Inc. (Intact Public Entities) \$174,664.00 + Tax.
3. Canada BrokerLink Inc. (BFL) \$172,625.00 + Tax.

\*\* Please note that Westland Insurance Group also provided a quote for Cyber Insurance in addition to the General Liability Insurance for the upcoming renewal period. The quote is in the amount of \$3125 + applicable taxes.

A further verbal update can be provided from the CAO if required.

**FINANCIAL IMPACT:**

**\$152,288.00 + Applicable Taxes** (*subject to a potential decrease based on potential changes to deductibles in some areas*)  
**\$3,125.00 + Applicable Taxes**  
**For a total of \$155,413.00 + Applicable Taxes**